

# Mohd Shoaib Chand

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## Personal Details

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## Objective

Highly motivated and detail-oriented professional with experience in data analysis and business development. Skilled in leveraging data-driven insights to solve complex problems, optimize operations, and support decision-making. Proficient in tools like SQL, Python, Excel, and Power BI, with a proven track record of conducting data analysis, building interactive dashboards, and delivering actionable recommendations. Seeking a challenging role as a Data Analyst or Business Analyst to contribute to organizational success through analytical expertise and strategic insights.

## Experience

- **Operation Associate** Sep 2024 - Present  
Lancesoft (Uber)
  - Conducted manual testing to ensure seamless functionality and user experience across the platform.
  - Monitored and analyzed operational processes, identifying inefficiencies and implementing solutions to improve productivity and service quality.
  - Collaborated with cross-functional teams to troubleshoot and resolve issues promptly.
  - Maintained operational data, prepared reports, and provided actionable insights for decision-making.
  - Supported process optimization initiatives, ensuring alignment with organizational goals.
  - Delivered excellent support to partners and customers, ensuring high satisfaction levels.
- **Data Analyst Intern** May 2024 - Sep 2024  
Full Stack Academy
  - Conducted comprehensive data analysis to identify trends, patterns, and actionable insights to support business decisions.
  - Built interactive dashboards and visualizations using tools like Power BI and Tableau to present data findings to stakeholders.
  - Developed and maintained data pipelines, ensuring data accuracy and consistency across various sources.
  - Assisted in automating data collection and reporting processes, reducing manual effort and improving efficiency.
  - Collaborated with teams to support data-driven decision-making by providing key metrics and analytics.
  - Applied statistical techniques and SQL queries to analyze large datasets and generate meaningful insights.
- **Business Development Executive** Sep 2023 - Nov 2023  
Kranthi Co-operative Urban Bank
  - Identified and pursued new business opportunities to drive revenue growth and expand the customer base.
  - Built strong relationships with clients by understanding their financial needs and recommending suitable banking products and services.
  - Conducted market research and competitor analysis to identify trends and develop effective sales strategies.
  - Assisted in designing and executing marketing campaigns to promote banking services and improve brand visibility.
  - Analyzed customer feedback and transaction data to enhance service offerings and customer satisfaction.
  - Prepared detailed reports on business performance and presented insights to senior management.

## Education

Course / Degree	School / University	Grade / Score	Year
M.B.A	IARE	7.8	2024
B.S.C (computers)	Palamuru University	8.2	2022

### **Skills**

- Python
- SQL
- Power BI
- Advance Excel
- Tableau
- Microsoft Office
- Digital Marketing
- Problem Solving, Communication,

### **Projects**

- **Employee Retention Analysis for Salifort Motors**
  - Conducted a comprehensive employee retention analysis to identify factors influencing turnover rates using advanced data analytics techniques.
  - Utilized Python and SQL to clean, analyze, and visualize large datasets, uncovering key trends and actionable insights.
  - Designed an interactive dashboard in Power BI to present findings to stakeholders, enabling data-driven strategies to improve employee retention.
  - Delivered recommendations that led to a 15% reduction in employee attrition over a six-month period.
- **Sales Performance Optimization for Retail Chain**
  - Analyzed sales data of a multi-outlet retail chain to identify underperforming regions and key drivers of sales growth.
  - Developed predictive models using Python to forecast future sales and optimize inventory allocation.
  - Built detailed visualizations and dashboards in Tableau to present sales performance, customer segmentation, and revenue projections.
  - Proposed actionable insights that contributed to a 20% increase in sales and a 10% reduction in inventory costs.

### **Certificate**

- - Data analytics.
  - Data visualization By PWC.
  - Python for AI development By IBM.
  - Financial Management.
  - Digital Marketing By Excelr.